

THE FUTURE OF HOME INFUSION THERAPY

Rising healthcare costs, an aging population, and the COVID-19 pandemic have spurred the rapid expansion of care at home,¹ however, home infusion therapy has yet to fully take shape due to a host of challenges. In a recent survey,² CareCentrix interviewed U.S. payors representing Medicare, Commercial, and Medicaid lines of business. The goal was to take a pulse of the marketplace, identify key barriers, and gain insights about the factors shaping the move to home infusion therapy.

Growth on the Horizon



84% say home infusion therapy is underutilized

Growth in the Next 5 Years

82% say the demand for home infusion therapy will increase significantly

77% say annual spend will increase

77%
plan to grow home infusion therapy
More than half are already working to expand while more than one-third plan to within the next 2 years



56%
believe home infusion therapy is best for chronic conditions and long-term care

What Are the Benefits of Home Infusion Therapy?

59%
improved patient experience

68%
more cost-effective than other sites of care

Despite Expected Growth, the Move to Home Infusion Therapy Is Rife with Challenges

71%
cite provider preference to keep infusions in facility

59%
lack of access in rural areas



48%
point to historical mismatched financial incentives, suggesting the need for an ecosystem to support optimizing the site of care

What Really Matters to Payors



65%

say they need solutions that are flexible and offer the ability to fill in gaps in their current home infusion therapy program



46%

prefer a step-down approach to site of care redirection



Most Important Capabilities

41% adequate provider network

18% expertise in disease category such as oncology

52% coverage in rural areas

43% prescriber engagement

Most Valuable Aspects of a Home Infusion Program



68%
coordination of care



56%
optimizing site of care

Contact CareCentrix Today

CareCentrix can provide the support payors and providers need to maximize patient satisfaction by moving home infusion therapy to the most cost-effective sites of care.

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1. Bestseny, O., Chmielewski, M., Koffel, A. and Shah, A. (2022 February 1) From facility to home: How healthcare could shift by 2025. McKinsey. <https://www.mckinsey.com/industries/healthcare/our-insights/from-facility-to-home-how-healthcare-could-shift-by-2025> 2. 2023 CareCentrix Home Infusion Therapy Survey