Guaranteed Savings
That You Can Count On

CareCentrix®

CareCentrix empowers health at home through care coordination and value-based benefit management.

Our home-centered approach combines HomeFirst Analytics and personalized care to deliver the right care at the right time from hospital to home.

CareCentrix solutions come with a financial guarantee that scales by membership growth. Our single platform of multiple home solutions increases your ability to offer more integrated care resulting in better member experience by reducing the risk of gaps in care.

CareCentrix Delivers Guaranteed Savings

Here are five strategies to consider to drive cost savings for your plan:

Optimal Site of Care
Identifying the appropriate time to transition to the next site of care.

Coordinate the Right Care at Home
The approval of the right setting and services in a timely fashion.

Readmissions Management
Continued engagement and coaching to avoid readmissions, improve adherence, and adapt care plans in real-time.

More Care in the Home
Moving more care to the home for specialized members who require more costly therapies.

Quality Provider Networks
Matching members to quality providers to improve outcomes.

Empowering Health at Home

For sales inquiries, call: 1-888-839-5122

carecentrix®

Drive cost savings by ensuring smooth transitions and continued access to care in the home to keep members out of the hospital.

Optimal Site of Care | **Readmissions Management** | **Quality Provider Networks** | **Coordinate the Right Care at Home** | **More Care in the Home**

Transition of Care
Leveraging analytics with a home-first approach will identify the right time to direct members to the appropriate next site of care.

HomeFirst Analytics
HomeFirst Analytics identifies the appropriate time to direct members to the next site of care, including the home.

- **80% of members could recover at home instead of SNFs.**
- **85% of sleep testing can be redirected to the home.**

Source: 2022 CareCentrix Data

Reduction in SNF and Hospital Days
Higher member satisfaction receiving necessary treatments in the comfort of their home with an 18% reduction in total Skilled Nursing Facility (SNF) days.

Source: 2020 Avalere Study

UP TO **8%**

Savings When Infusions Are Conducted in the Home*

UP TO **35%**

Savings When Sleep Testing is Conducted in the Home*

*Source: 2022 CareCentrix Data

This is done by using member data and machine learning through our robust HomeFirst Analytics to determine the optimal site of care for every member based on their unique SDoH and care needs.

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2 Strategy Two
Readmissions Management

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Drive cost savings through continued engagement and coaching to avoid unnecessary readmissions, improve adherence and adapt care plans in real-time.

| Optimal Site of Care | Readmissions Management | Quality Provider Networks | Coordinate the Right Care at Home | More Care in the Home |

Identifying SDoH Needs
HomeFirst Analytics proactively identifies and addresses SDoH needs to reduce unnecessary readmissions.

Member Engagement
Personalized engagement with our nurse coaches who check in with the member, educate and provide caregiver support. Through our monitoring system, we proactively connect members to the services and resources they need.

Medication Reconciliation
Ensuring that members understand how to take their medications and reduce medication errors and discrepancies post-discharge. 90%+ medication reconciliations are completed within 30 days.

Source: 2022 CareCentrix Data

UP TO **20%**
Annual Savings on Readmissions Spend*

UP TO **22%**
of Unnecessary Readmissions Decreased
when following recommended care pathway*

Source: "Cost and Outcomes Assessment of Post-Acute Care Interventions," 2020 Avalere Study

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Drive cost savings by matching members to high-quality providers that meet their needs.

Optimal Site of Care | Readmissions Management | **Quality Provider Networks** | Coordinate the Right Care at Home | More Care in the Home

HomeFirst Analytics
HomeFirst Analytics delivers personalized care insights to determine the appropriate level of services needed at home. With HomeFirst Analytics, members can be assured they will be connected to providers that will meet their needs.
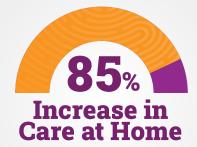
Provider Scoring
Collaboration and feedback with network providers and score carding, identifying risk-adjusted outliers for cost per member, cost per episode and more.

Administrative Costs
Reduction in overall administrative costs for network teams and plans.

Service Validation
Ensures members are satisfied with care outcomes.

85%
Increase in Care at Home

Healthcare organizations have already increased or are looking at ways to increase more care in the home with value-based provider contracting.

Source: CareCentrix Payor Research, 2020

Our National Network of High-Quality Providers

- **Home Health:** 3K home health providers nationwide
- **DME:** 3.5K DME providers nationwide
- **Home Sleep and Respiratory:** 3.2K providers
- **Home Infusion:** 1K Home Infusion Providers

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Drive cost savings through the approval of the right services and providers in a timely fashion.

Optimal Site of Care	Readmissions Management	Quality Provider Networks	Coordinate the Right Care at Home	More Care in the Home

- **HomeFirst Analytics**
  HomeFirst Analytics provides personalized insights to determine the appropriate level of services for optimal outcomes.

- **A Collaborative Approach with Your Clinical Team**
  CareCentrix works with members' existing care teams when appropriate to ensure continuity of care. With the optimization of data and experience to provide the best, most personalized care possible, HomeFirst Analytics helps more members heal and age at home through proprietary analytics and data.

- **HomeBridge**®
  Proprietary coordination portal for providers to submit requests with automated authorization to ensure on-time starts of care and better member and provider experiences.

99%
On-Time Starts
for the right services for each member with our intuitive HomeBridge® platform.

Source: 2022 CareCentrix Data

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5 Strategy Five
More Care in the Home

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Deliver care to the home for members who require more costly therapies and support.

- Optimal Site of Care
- Readmissions Management
- Quality Provider Networks
- Coordinate the Right Care at Home
- More Care in the Home

Explore how opportunities for savings could come from moving more care to the home for populations who need specialized care.

- **Home Infusion**
  Redirecting specialty infusion treatments to the home can save up to 15%. Less than 2% of the population uses specialty drugs, but it makes up 20%+ of total health plan medical spend.

- **Serious Illness Care at Home**
  Reduce over-medicalized serious illness care. 50% of over-medicalized care for serious illness accounts for nearly half of a health plan's total medical costs.

Through network and utilization management and leveraging optimal site of care, we provide:

UP TO **15%**
Savings on Infusion*

UP TO **35%**
Savings on Serious Illness*

*Source: 2022 CareCentrix Data

Empowering Health at Home

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