

Guaranteed Savings

That You Can Count On



CareCentrix empowers health at home through care coordination and value-based benefit management.

Our home-centered approach combines HomeFirst Analytics and personalized care to deliver the right care at the right time from hospital to home.

CareCentrix solutions come with a financial guarantee that scales by membership growth. Our single platform of multiple home solutions increases your ability to offer more integrated care resulting in better member experience by reducing the risk of gaps in care.



CareCentrix Delivers Guaranteed Savings

Here are five strategies to consider to drive cost savings for your plan:



Optimal Site of Care

identifying the appropriate time to transition to the next site of care.



Ensure the Right Care at Home

the approval of the right setting and services in a timely fashion.



Readmissions Management

continued engagement and coaching to avoid readmissions, improve adherence, and adapt care plans in real-time.



More Care in the Home

moving more care to the home for specialized members who require more costly therapies.



Quality Provider Networks

matching members to quality providers to improve outcomes.



**Empowering
Health at Home**

For sales inquiries call: 1-888-839-5122
carecentrix.com/guaranteed-savings-2023

1 Strategy One Optimal Site of Care



Drive cost savings by ensuring smooth transitions and continued access to care in the home to keep members out of the hospital.



**Optimal Site
of Care**



**Readmissions
Management**



**Quality Provider
Networks**



**Ensure the Right
Care at Home**



**More Care
in the Home**

● **Transition of Care**

Leveraging analytics with a home-first approach will identify the right time to direct members to the appropriate next site of care.

● **HomeFirst Analytics**

HomeFirst Analytics identifies the appropriate time to direct members to the next site of care, including the home.

- 80% of members could recover at home instead of SNFs.
- 85% of sleep testing can be redirected to the home.

Source: 2022 CareCentrix Data

● **Reduction in SNF and Hospital Days**

Higher member satisfaction receiving necessary treatments in the comfort of their home with an 18% reduction in total Skilled Nursing Facility (SNF) days.

Source: 2020 Avalere Study



*Source: 2022 CareCentrix Data

This is done by using member data and machine learning through our robust HomeFirst Analytics to determine the optimal site of care for every member based on their unique SDoH and care needs.



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2 Strategy Two Readmissions Management



Drive cost savings through continued engagement and coaching to avoid unnecessary readmissions, improve adherence and adapt care plans in real-time.



Optimal Site of Care



Readmissions Management



Quality Provider Networks



Ensure the Right Care at Home



More Care in the Home

- **Identifying SDoH Needs**

HomeFirst Analytics proactively identifies and addresses SDoH needs to reduce unnecessary readmissions.

- **Member Engagement**

Personalized engagement with our nurse coaches who check in with the member, educate and provide caregiver support. Through our monitoring system, we proactively connect members to the services and resources they need.

- **Medication Reconciliation**

Ensuring that members understand how to take their medications and reduce medication errors and discrepancies post-discharge. 90%+ medication reconciliations are completed within 30 days.

Source: 2022 CareCentrix Data



*Source: "Cost and Outcomes Assessment of Post-Acute Care Interventions," 2020 Avalere Study



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3 Strategy Three Quality Provider Networks



Drive cost savings by matching members to high-quality providers that meet their needs.



Optimal Site
of Care



Readmissions
Management



Quality Provider
Networks



Ensure the Right
Care at Home



More Care
in the Home

- **HomeFirst Analytics**

HomeFirst Analytics delivers personalized care insights to determine the appropriate level of services needed at home. With HomeFirst Analytics, members can be assured they will be connected to providers that will meet their needs.

- **Provider Scoring**

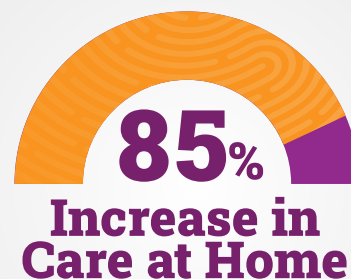
Collaboration and feedback with network providers and score carding, identifying risk-adjusted outliers for cost per member, cost per episode and more.

- **Administrative Costs**

Reduction in overall administrative costs for network teams and plans.

- **Service Validation**

Ensures members are satisfied with care outcomes.



Healthcare organizations have already increased or are looking at ways to increase more care in the home with value-based provider contracting.

Source: CareCentrix Payor Research, 2020

Our National Network of High-Quality Providers

- **Home Health:** 3K home health providers nationwide
- **DME:** 3.5K DME providers nationwide
- **Home Sleep and Respiratory:** 3.2K providers
- **Home Infusion:** 1K Home Infusion Providers



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4 Strategy Four Ensure the Right Care at Home



Drive cost savings through the approval of the right services and providers in a timely fashion.



Optimal Site
of Care



Readmissions
Management



Quality Provider
Networks



Ensure the Right
Care at Home



More Care
in the Home

- **HomeFirst Analytics**

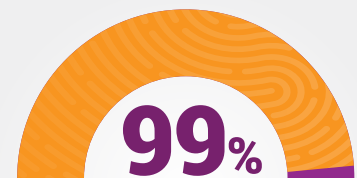
HomeFirst Analytics provides personalized insights to determine the appropriate level of services for optimal outcomes.

- **A Collaborative Approach with Your Clinical Team**

CareCentrix works with members' existing care teams when appropriate to ensure continuity of care. With the optimization of data and experience to provide the best, most personalized care possible, HomeFirst Analytics helps more members heal and age at home through proprietary analytics and data.

- **HomeBridge®**

Proprietary coordination portal for providers to submit requests with automated authorization to ensure on-time starts of care and better member and provider experiences.



On-Time Start

for the right services for each member
with our intuitive HomeBridge® platform.

Source: 2022 CareCentrix Data



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5 More Care in the Home

Strategy Five



Deliver care to the home for members who require more costly therapies and support.



Optimal Site of Care



Readmissions Management



Quality Provider Networks



Ensure the Right Care at Home



More Care in the Home

Explore how opportunities for savings could come from moving more care to the home for populations who need specialized care.

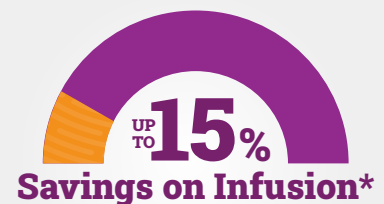
- **Home Infusion**

Redirecting specialty infusion treatments to the home can save up to 15%. <2% of the population uses specialty drugs, but it makes up 20%+ of total health plan medical spend.

- **Serious Illness Care at Home**

Reduce over-medicalized serious illness care. 50% of over-medicalized care for serious illness accounts for nearly half of a health plan's total medical costs.

Through network & utilization management and leveraging optimal site of care, we save plans:



*Source: 2022 CareCentrix Data



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